

CBIC RFP – Appendix G

COST CHARTS

START UP Price Offer:

Line 1	Color Photo and Signature Conversion	\$	One time Charge
Line 2	Additional Conversion: a) More than 6,800,000 Color Photos b) More than 6,200,000 Signatures	\$ \$	Incremental Prices per Image
Line 3	Communications Networks		One time Charge
Line 4	Over the Counter Cards	\$	One time Charge
Line 5	Mailed Cards	\$	One time Charge
Line 6	Other Start Up Charges	\$	One time Charge
Line 7	Total Start Up Costs	\$	One time Charge
Line 8	Amortized Monthly Cost	\$	Recurring Monthly
Line 9	60 Month Total of Amortized Costs	\$	

Instructions: Do not include ongoing operational costs. Separately provide detailed information to demonstrate how the amounts in each line were derived.

Line 1- Insert One-Time Charge to convert photos and electronic signatures per RFP Section 2.2;

Line 2- Insert incremental price per image to convert more than the stated numbers of images;

Line 3- Per RFP Section 2.20.4;

Line 4- Submit one-time charge for start-up costs associated with over the counter card production;

Line 5- Submit one-time charge for start-up costs associated with mailed card production;

Line 6- Include all other start up charges

Line 7- Total of line 1 plus lines 3 – 6.

Line 8- In the event that OTDA elects to amortize the start-up costs over the five-year (60 month) operational period Offerors are required provide a monthly amortized cost.

Line 9- Multiply line 8 times 60 months.

Operations Price Offer:

VAULT Cards	Card Volume				
	25,000-100,000	100,001-200,000	200,001-400,000	400,001-1,000,000	1,000,000+
One Color Option	\$	\$	\$	\$	\$
Two Color Option	\$	\$	\$	\$	\$
Incremental Hi-Co Price Increase	\$	\$	\$	\$	\$

Instructions:

Submit a low coercivity price per card for each volume tier for both one-color vault cards and two-color vault cards. The Contractor will order the number of cards selected by the OTDA. The price will be determined by multiplying the price per card as bid for the appropriate volume tier times the number of cards ordered. If OTDA elects to purchase high coercivity cards, the incremental Hi-Co price will be added.

The price per card is subject to adjustment annually on the contract anniversary date commensurate with the percentage increase or decrease in the Consumer Price Index (CPI) as published by the US Bureau of Labor Statistics for the preceding calendar year.

Per RFP section 2.4.2, pricing for additional vault card types must be included in proposals. Per RFP section 2.5.4 all pricing for expanded vault card usage or separate vault card inventory must be included in pricing.

CBIC Cards- Non-Photo/ Non-Signature Mailed

Monthly Card Volume						
	1-1,000	1,001-25,000	25,001-50,000	50,001-100,000	100,001 – 200,000	200,001+
Price per Card	\$	\$	\$	\$	\$	\$
Options:						
4 Color Printing	\$	\$	\$	\$	\$	\$
Microline Printing	\$	\$	\$	\$	\$	\$
Holographic Overlay	\$	\$	\$	\$	\$	\$
Embedded Hologram	\$	\$	\$	\$	\$	\$

Instructions:

Submit a price per card for each volume tier for non-photo mailed cards. The monthly price will be determined by multiplying the price per card as bid for the appropriate volume tier times the number of cards actually produced. Exclude postage costs which will be separately billable as a pass-through or reimbursable cost. The price per card is subject to adjustment annually on the contract anniversary date commensurate with the percentage increase or decrease in the Consumer Price Index (CPI) as published by the US Bureau of Labor Statistics for the preceding calendar year. Submit incremental prices (price increase per card) for each optional feature for each volume tier.

CBIC Cards- Photo Mailed

Monthly Card Volume						
	1-1,000	1,001-20,000	20,001-50,000	50,001-80,000	80,001-125,000	125,001+
Price per Card	\$	\$	\$	\$	\$	\$
Options:						
4 Color Printing	\$	\$	\$	\$	\$	\$
Microline Printing	\$	\$	\$	\$	\$	\$
Holographic Overlay	\$	\$	\$	\$	\$	\$
Embedded Hologram	\$	\$	\$	\$	\$	\$

Instructions:

Submit a price per card for each volume tier for photo mailed cards. The monthly price will be determined by multiplying the price per card as bid for the appropriate volume tier times the number of cards actually produced. Exclude postage costs which will be separately billable as a pass-through or reimbursable cost. The price per card is subject to adjustment annually on the contract anniversary date commensurate with the percentage increase or decrease in the Consumer Price Index (CPI) as published by the US Bureau of Labor Statistics for the preceding calendar year. Submit incremental prices (price increase per card) for each optional feature for each volume tier.

CBIC Cards- Signature Only Non-Photo Mailed

Monthly Card Volume	1-500	501-1,000	1,001-1,500	1,501-2,000	2,001+
Price per Card	\$	\$	\$	\$	\$
Options:					
4 Color Printing	\$	\$	\$	\$	\$
Microline Printing	\$	\$	\$	\$	\$
Holographic Overlay	\$	\$	\$	\$	\$
Embedded Hologram	\$	\$	\$	\$	\$

Instructions:

Submit a price per card for each volume tier for photo mailed cards. The monthly price will be determined by multiplying the price per card as bid for the appropriate volume tier times the number of cards actually produced. Exclude postage costs which will be separately billable as a pass-through or reimbursable cost. The price per card is subject to adjustment annually on the contract anniversary date commensurate with the percentage increase or decrease in the Consumer Price Index (CPI) as published by the US Bureau of Labor Statistics for the preceding calendar year. Submit incremental prices (price increase per card) for each optional feature for each volume tier.

CBIC Cards- Photo Over the Counter

Monthly Card Volume						
	1-500	501-1,000	1,001-10,000	10,001-20,000	20,001 – 40,000	40,001+
Price per Card	\$	\$	\$	\$	\$	\$
Options:						
4 Color Printing	\$	\$	\$	\$	\$	\$
Microline Printing	\$	\$	\$	\$	\$	\$
Holographic Overlay	\$	\$	\$	\$	\$	\$
Embedded Hologram	\$	\$	\$	\$	\$	\$

Instructions:

Submit a price per card for each volume tier for photo over the counter cards. The monthly price will be determined by multiplying the price per card as bid for the appropriate volume tier times the number of cards actually produced. The price per card is subject to adjustment annually on the contract anniversary date commensurate with the percentage increase or decrease in the Consumer Price Index (CPI) as published by the US Bureau of Labor Statistics for the preceding calendar year. Submit incremental prices (price increase per card) for each optional feature for each volume tier.

CBIC Cards- Non-Photo Over the Counter

Monthly Card Volume	1-500	501-1,000	1,001-2,500	2,501-5,000	5,001 – 10,000	10,001+
Price per Card	\$	\$	\$	\$	\$	\$
Options:						
4 Color Printing	\$	\$	\$	\$	\$	\$
Microline Printing	\$	\$	\$	\$	\$	\$
Holographic Overlay	\$	\$	\$	\$	\$	\$
Embedded Hologram	\$	\$	\$	\$	\$	\$

Instructions:

Submit a price per card for each volume tier for non-photo over the counter cards. The monthly price will be determined by multiplying the price per card as bid for the appropriate volume tier times the number of cards actually produced. The price per card is subject to adjustment annually on the contract anniversary date commensurate with the percentage increase or decrease in the Consumer Price Index (CPI) as published by the US Bureau of Labor Statistics for the preceding calendar year. Submit incremental prices (price increase per card) for each optional feature for each volume tier.

Change Order Pricing

Personal Services		
Position Title	Daily Rate – Normal Status	Daily Rate – Travel Status
Please list		
Non-Personal Services		
	Percentage	N/A
Administrative/ Mark-Up Rate		N/A

The selected Offeror may be requested to perform Change Order assignments at the discretion of the State. For personal services, the daily travel status rates are to be inclusive of all travel/per diem charges. The daily rates for normal status are to be exclusive of all travel/per diem charges. The Contractor and OTDA will mutually agree upon which status, or a combination thereof, is applicable for the specific change order. The daily rate is based upon an eight-hour workday exclusive of lunch breaks. Utilization of personal services in increments of less than eight hours will be prorated accordingly. Any applicable non-personal services charges would be billed at cost as evidenced by invoicing to be submitted by the Contractor plus the mark-up/administrative fee as bid.

Offeror Suggested Revisions

Optional; may be formatted at the discretion of the Offeror